



CHRISTIE FINANCE

Part of the Christie & Co Network

Finance Consultant, London (CF0025)

Purpose of the Role

To assist a variety of clients to purchase, expand or re-finance their businesses by arranging commercial mortgages.

Duties and Responsibilities

- Generating business from the Christie & Co database of registered business purchasers and existing operators;
- Creating close working relationships with Christie & Co colleagues to maximise referral opportunities and reciprocal business;
- Maintaining ongoing contact with prospective clients to ensure Christie Finance is foremost in their minds for any business finance opportunity;
- Identifying and developing relationships with active lending institutions;
- Preparing and submitting applications for finance on behalf of clients;
- Seeking, sourcing and presenting the most beneficial facilities for clients.

General Responsibilities

- To present and promote Christie Finance as a professional organisation with the highest standards of excellence and care;
- To contribute to the development of Christie Finance's corporate image and perception as a whole by demonstrating quality, consistency and reliability;
- To comply with company policies regarding Equal Opportunities, Health & Safety, Data Protection and Environmental Impact.

Skills & Experience

- Minimum of 2 years' experience within a similar role;

- Degree level education or degree-calibre candidate;
- Excellent English writing and presentation skills;
- Computer literate, including strong knowledge of Microsoft Word, Excel and PowerPoint;
- Knowledge of the property industry.
- Knowledge of or experience in the hospitality, retail, elderly care, children's day nursery, dentist and pharmacy sectors an advantage

Personal Characteristics

- Professional with high standards;
- Able to develop strong working relationships;
- Sales and service-oriented;
- Interpersonal skills;
- Communication skills, including listening carefully and giving feedback;
- Numerate with strong analytical skills;
- Meticulous and methodical in approach;
- Self-motivated and able to use initiative;
- Driven and energetic;
- Honest and trustworthy;
- Team player;
- Critical thinking and problem-solving skills;
- Strong organisational skills;
- Calm, considered approach when handling diverse demands;
- Able to work under pressure and to deadlines;
- Able to work independently and as part of a team.

If you are interested in applying for this role, please contact our People & Development team at: jobs@christie.com.